



NUTS & BOLTS

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JOHN HEST, EDITOR



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UFF DA!

We, who are of Norwegian descent, have an all purpose expression when we express our feelings. We say "uff da." This works whether we feel hurt, show sorrow or have a joyous feeling. It all depends on how we say it.

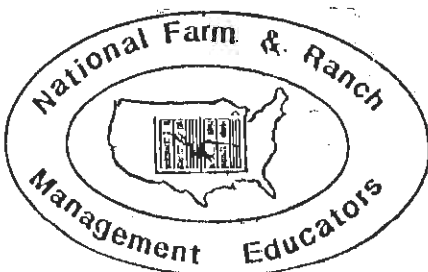
Well, when I attended the last conference in Kennewick, WA, I ran into a situation that demanded that I tell it like it is. Uff da I said to myself as I trekked across that field that was part of our tour that was arranged by Oliver Kienholz and Dennis Kløver and their crew. And the uff da I mumbled was not expressing any feeling of joy; it was extreme annoyance. As I headed toward the green, John Deere hillside combine that was parked on the demonstration slope, I picked up about a ton (it felt like it) of Cheat grass on my new tennis shoes and socks. For those of you who are unacquainted with the plant, you should know that the parts of the plant sticking to the clothing also is a sharp, needle-like point that literally digs into one's flesh. So you can see that I had what felt like a million needles going into my skin. My wife says that I stretch the truth once in awhile but then she had sense enough to stay out of that grassy slope. She didn't know what it felt like. I did.

When I got back to the tour bus I took off my shoes and socks and only then discovered why the plant is so efficient at spreading its seeds. The seeds couldn't be brushed off. They had to be picked out one by one because they are attached with a barb, much like a fish hook. Our bus driver, apparently knowledgeable about Cheat grass, told my wife that one could just as well throw away socks and shoes after walking through a field. Actually it took my wife and I about an hour to use the tweezers that I acquired with my Red Cross knife to rid the shoes and socks of the pesky things. Pat Harrington, who spent his boyhood in Idaho but now teaching in Coolidge, AZ, told my wife that one walks through a Cheat grass field wearing boots. Only fools do that wearing low shoes, he said. Now, I wonder if those Westerners were trying to trick us flatlanders into inspecting that hillside combine just so they could have the last laugh. Cheat grass or not, that demonstration showed us how the machine works and convinced me never to hire out as a combine operator in that part of the country. I don't think that uff da would suffice to express the fear that I'd feel. I didn't think it possible that one could operate a combine on a 50% slope, but they proved it.

As near as I can tell, that Cheat grass was the only thing that marred those four wonderful days at Cavanaugh's in Kennewick. The meetings were top notch and the other segments of that Wednesday tour were too. It's mind boggling to think of an apple orchard containing 2,800 acres and grape vine rows three miles long!

If you didn't get a chance to get to the conference this year, better put June 7-11 on your 1992 calendar. Dan Oedekoven and his crew from South Dakota will be hosting us at the Holiday Inn in Rapid City. Having been hosted by them before, I know the kind of reception we'll be getting there. We all need to have our sights broadened by rubbing shoulders with other people who are trying to improve the lives of farm and ranch families. We discover that our world is really larger than the horizons we see from day to day.

LOGO CONTEST



We've written about the Logo contest a couple of times last year. Wally Payne showed the entries to people at the conference and asked them to vote their choice. They overwhelmingly chose the entry sent in by Don Walker, retired vo-ag coordinator from Austin, MN. Don will get the \$100 prize. At the left is the reproduction (not cleaned up according to Wally).

NEW CREW:

Since the members attending the 18th annual conference elected new leaders for the National Farm and Ranch Business Management Education Association, I thought it appropriate that we present a short biography for each of them in this issue of NUTS & BOLTS. Then you, my readers, can get to know them just a little:

President: Lyle Hermance

Is a native of Lincoln, Nebraska where he attended both elementary and high school. He received his B. S. degree in 1964 and his M. S. from the University of Nebraska in Lincoln. He has done all of his teaching in Nebraska, first one semester at Emerson-Hubbard High School, and then he moved to Waverly, again as a high school vo-ag teacher. He remained there until 1979 when he moved to Southeast Community College in Lincoln where he's been the Coordinator of Adult Agricultural Programs.

He has farmed part-time and has been a factory welder. For several years he has collected and restored vintage John Deere tractors. He is a past secretary, vice president and president of the NE Vocational Agriculture Association and also served as president of the NE Vocational Association as well as of the NE Agricultural Association of Adult Educators. Lyle served as the secretary of our association in 1989-90 and is now serving as a member of the National Task Force for Adult Agricultural Education.

Lyle is also involved with the extension service and is presently a member of the Lancaster County Extension Board. He serves on the county fair board too.

He was an early user of computers in his work with adult farm families and has been involved with the national FFA program because of it. He is currently the director of the National Computers in Agriculture event.

Lyle is married to Jan and has three children, Lane, 27; Lori, 25; and Russ, 18. He also has three step-children, Dave, 30; Debbie, 27; Donna, 25. He has three grand children and three step-grand children.

Vice President: Jim Kelm

Jim, who served as our association's treasurer last year (1990-91), is a native of Faribault, Minnesota where he finished high school. He attended the University of Minnesota in St. Paul and received his B. S. degree in 1969. He has done graduate work at the U of MN too.

After graduation he signed on as the vo-ag teacher in Red Wing, MN and remained in that position until 1974. Since that time he has been involved teaching farm management to farm families at the area technical college in Red Wing.

Jim and his wife Barb have three daughters, Heidi, 19; Gretchen, 17; and Rebecca, 13.

Jim has been active in his professional association, MVAIA and has served as the chairman of the MN State Adult Farm Management Advisory Committee for more than 10 years. He was co-chairman for the 1990 NFRBMEA conference.

Swimming is a hobby that the whole family enjoys and Jim also is an avid golfer and is often found on the racquetball court.

SECRETARY: - Thomas M. Risdal

Tom is a native of Rosalia, Washington which is located about 30 miles south of Spokane. He began his college life at Yakima Valley College in Yakima, Washington but crossed the state line to receive his B. S. degree in agricultural education at Moscow, Idaho. Tom has two advanced degrees, a M. Ed. in Agricultural Education from North Dakota State University, Fargo, ND and a M. S. in Educational Administration from Tri College University, also in Fargo.

Tom's family consists of his wife, Joanne, and his children, Judd, 17; Patti, 16; twin daughters, Lisa, 12 and Lori, 12; and Kristine, 11.

Although Tom has spent the past 7 years working with Barnesville, MN area farm families as their farm management teacher, he taught one year as a vo-ag teacher in Idaho and 7 years doing the same thing in ND.

Tom Risdal biography (continued)

Tom has a varied experience and has not spent all of his working life as a teacher. He spent four years working with United Livestock Markets.

He enjoys fishing and is a dedicated stamp collector.

Treasurer: - Oliver Kienholz

Oliver presently hails from Mt. Vernon, WA, but is a native of Moscow, Idaho where he was born in 1930. At age four his family moved to Pullman, WA where he received his elementary and high school education. He went to college at WA State University, LaVerne College and is a graduate from Evergreen State University. According to Oliver's bio sheet, he is also a graduate from "the school of hard knocks," his dad's farm where he helped his dad with many research projects. (Note: WSU honored his dad for his research work by flying the flag at half mast for two days after his death.)

Oliver's experience is varied. He spent several years on the home farm, worked as an experimental assistant in Plant Pathology at WSU and was with the WA state DHIA. He began teaching farm business management at his present school, Skagit Valley College in 1972 and then switched to the Everett Community College in the same capacity until 1980. He spent two years working with the Agro-K Corp and then went back to his first teaching spot, Skagit in Mt. Vernon, WA. where he has remained ever since.

Doris and Oliver Kienholz's family consists of son Clayton and daughters Nancy and Linda. Doris has three sons, Donald, Douglas and Thomas.

Oliver has always been involved with things related to agriculture. For several years he served as manager of the Skagit County Fair and for 13 years managed the WA Jr Poultry Exposition.

Backpacking and mountain climbing are important to Oliver. In Oliver's own words from his bio sheet, "if it doesn't fit on my back I'm not sure I want to do it." So one can see that is important to him. His prime interest, outside of his job though, is his work in the Gideon Society so he devotes much time to it and his church.

NEW WAY TO LOOK AT IT

Despite the fact that I retired from teaching farm business management in 1986, almost five years ago, I still think like I haven't retired and new ways of looking at things intrigue me. Toward the end of the Kennewick conference, Harold Swanson, Glenwood, Iowa, came up to me and gave me a handful of material and asked if I could use it for some issue of NUTS & BOLTS. I looked at it in a hurry because the session was about to begin, but what I saw I liked. Here is a new way to look at an old problem that all of you management instructors face almost every day as you visit with your farm and ranch families: Making the income equal the outgo. The visual reproduced below says it all in a nutshell:

The basic and most important Farm Management Evaluation Factor is the equation: If the Income side exceeds the Needs side, we have a happy and successful operation.

NEEDS PACKAGE

- Family living at an acceptable level.
- Special family needs — educational, vacation.
- Social Security contributions.
- Income taxes.
- Debt repayment — principal.
- New and replacement investment above depreciation.

INCOME PACKAGE

- Corn enterprise + or —
- Soybean enterprise + or —
- Hog enterprise + or —
- Cattle enterprise + or —
- Other income sources + or —
- Custom work + or —
- Part time outside work +
- Selling seed corn +
- Income from wife working +
- Selling other products or services +



TROUBLE WITH A CAPITAL T

Shortly after the May 15 issue of NUTS & BOLTS came off the press, I received a copy of an article from Independent Business Magazine from Farm Business Management teacher Alan Nelson who hangs his hat in Pendleton, OR. He wondered if the article might be one that should be in our newsletter. After reading it I came to the conclusion that yes, it certainly would be a good idea.

Over four years ago a law was passed that many of us have probably never heard of but I'm sure that many of you, or your farm and ranch family clients have. It's the Immigration Reform and Control Act (IRCA) that became law as of November 6, 1986.

What does the law say or do? All employers are required to verify the employment eligibility of all workers hired after that date, including U. S. citizens. Each employee must fill out his part of a Form I-9. The employer must check identities and work eligibility. Complete the form and keep for 3 years. Although the article didn't say so, I would imagine that this is especially important when hiring Southeast Asians or Mexican-Americans. It might be wise for employers to check with a neighbor to find out more before checking with the INS.

Not complying has brought on huge fines from the INS. One Texas company got hit with a \$7,400 fine (which had originally been \$11,600).

SOS - CALL FOR HELP

When I attended the conference in Kennewick I asked you people to send me your newsletters so I could steal some of your ideas for our newsletter. NOT ONE NEW NEWSLETTER HAS HIT MY MAIL BOX. AND YES, I'M DISAPPOINTED. I desperately need material. I can use articles too, of course. I know that there has to be several people with ideas. If you don't feel that you're a good enough writer, send the ideas anyway. I can re-write, if necessary. Ideas are the important thing. So, please, please, please!

MEMBERSHIP

If you haven't paid your membership, please send it in to our treasurer, Oliver Kienholz. If you're an active teacher, it's only \$10. Associate membership is just \$5. We need to band together. And it's still true. There is strength in numbers.

To: Oliver Kienholz Treasurer/NFREMEA 1603 Highway 9 Mount Vernon, WA 98273	Here's my check for ACTIVE ____ \$10.00 ASSOCIATE ____ 5.00 Membership in National Farm & Ranch Business Management Education Association for 1991-92
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