

# 2009 National Farm Business Management Conference

## *“New Rules....New Tools”*

National Association of Farm Business Analysis Specialists  
National Farm & Ranch Business Management Educators Association  
June 14-18th, 2009 Sheraton City Center Hotel, St. Louis

### CONFERENCE AGENDA

#### Sunday June 14

Session Chair: Norman Rohrbach

9:00 am	NFRBMEA Board Meeting	City View A
10:00 am	Registration Staff Meeting	Lobby
1:00 pm	Registration Begins	Lobby
2:00 pm	NAFBAS Board Meeting	Breakout 2
3:00 pm	NFRBMEA Past Presidents Meeting	City View A
4:00 pm	NAFBAS/NFRBMEA Joint Board Meeting	City View A
6:30 pm	Pizza Reception	City View A,B,C
7:00 pm	“Welcome to St. Louis” – Jenny Malone, St. Louis CVC Metro and Spouse Tour Info - John and Gail Sponaugle	
7:15 pm	<b>Bruce Blakemore</b> - Agriculture Instructor, Walnut Grove High School, Walnut Grove, MO - <b>“Songs from the Farm”</b>	
8:00 pm	Adjourn	

#### Monday June 15

Session Chair: Jesse Schwanke

6:00 am	Vendor Set-up	Breckenridge Salon C
7:00 am	Continental Breakfast	City View B, C
	<b>Hosted by: Ag Connections, BASE, Countryside Marketing, Farm Works, Rabo, Specialized Data Systems, TASC, and Vertical Solutions</b>	
7:30 am	Registration Continues	Breckenridge Salon A, B
8:00 am	<b>“Welcome to the 2009 Conference”</b> – Mike Schmitz and Paul Gorman	
8:15 am	<b>Ronald L. Plain</b> , Professor of Agricultural Economics and Extension Economist, University of Missouri – <b>“US Economy and Agriculture - Where is this Train Headed?”</b>	
9:45 am	BREAK – See Vendors	Breckenridge Salon C
10:15 am	<b>Dale Nordquist</b> , CFFM – <b>“Financial Guidelines for Ag Producers “</b>	
11:00 am	<b>Patrick Westhoff</b> - Program Director, Food and Agricultural Policy Research Institute (FAPRI), University of Missouri – <b>“New Rules of the Road: Implementing the 2008 Farm Bill”</b>	
Noon	Luncheon <b>Sponsored by: John Deere</b>	City View B, C
1:00 pm	Breakout session #1	
	Sharpening the ACRE Tool - Patrick Westhoff, FAPRI	Salon A
	Paperless Office - Lyle Stewart, Gary Johnson, Carl Johnson, Jim Vermazen	Salon B
	Is the Biofuel Tank Half-Full or Half-Empty? - Ron Plain	Salon D

2:00 pm	Breakout session #2	
	Market Outlook & Farm Policy -Patrick Westhoff, FAPRI	Salon A
	State Reports – Round One	Salon E
	Swine Industry Outlook – Worse than 1998? - Ron Plain	Salon D
	Estate Planning Update - David Oldfield, Attorney	Salon B
3:00 pm	BREAK – See Vendors	Salon C
3:45 pm	Breakout session #3	
	State Reports – Round Two	Salon A
	Importance of Benchmarking - Dan Manternach, Doane’s	Salon D
	The Right Farm Business Entity - David Oldfield	Salon B
4:45 pm	Conclude Breakout Sessions	
4:45-6:30	Metro or car travel to Forest Park	
6:30 pm	<b>Group picnic at Forest Park World’s Fair Pavilion</b>	
7:30 pm	<b>Ralph Duren – “Calls of the Wild”</b>	
8:30 pm	Conclude picnic event	

**Tuesday June 16**

Session Chair: Rob Holcomb

7:00 am	Continental Breakfast	City View B, C
7:30 am	First-Timer’s Meeting – Wayne Pike, President-Elect, NFRBMEA	
8:00 am	Business Sessions	Breckenridge Salon A, B
8:05 am	<b>Roger McEowen</b> – “Selected Farm & Ranch Business Planning Issues”	
9:00 am	<b>Julie Maschhoff</b> , Vice-President, Director of Public Relations, The Maschhoff’s - “Top Tier Production Systems”	
9:45 am	Greetings from <b>William J. Nelson</b> , President, CHS Foundation	
10:00 am	BREAK	Foyer
10:30 am	<b>Kevin Kliesen</b> , Economist, Federal Reserve Bank of St. Louis	
11:15 am	<b>Nathan Fields</b> , Director, National Corn Growers Association, “Biotechnology & Economic Analysis”	
Noon	Luncheon	<b>Sponsored by: Monsanto</b> City View B, C
12:45 pm	Greetings from <b>John Raines</b> , Business and Government Affairs, Monsanto Company	
1:00 pm	Breakout Session #4	
	Selected Farm Income Tax Issues - Roger McEowen	Salon A
	Variables Contributing to Net Farm Income - Dick Joerger	Salon B
	Farm Accounting Issues - Paul Gorman & Kent Meister	Salon C
2:00 pm	Breakout Session #5	
	Selected Farm Income Tax Issues - Roger McEowen	Salon A
	New Finpack & AgPlan - Dale Nordquist, CFFM	Salon B
	Farm Accounting Issues - Paul Gorman & Kent Meister	Salon C
3:00 pm	BREAK	Foyer

3:30 pm	NAFBAS Committee Meetings	<i>Salon A</i>
	NFRBMEA – Exchange of Ideas and Business Meeting	<i>Salon B</i>
5:30 pm	Adjourn – Evening On Your Own	
	Ideas - St. Louis Cardinals, Muny, Gateway Arch, or Union Station	

**Wednesday June 17**

Session Chair: Mike Schmitz

7:00 am	Continental Breakfast	<i>City View B, C</i>
8:00 am	Business Sessions	<i>Breckenridge Salon A, B</i>
8:05 am	<b>Dr. Jon Hagler</b> – Director, Missouri Department of Agriculture	

9:15 am Depart for tours

**Tour Group A #1**

**Tour Group A #2**

10:00 am	Monsanto	10:00 am	In-Bev (Anheuser-Busch)
Noon	Lunch at Boone’s Crossing	Noon	Lunch at Boone’s Crossing
1:30 pm	In-Bev (Anheuser-Busch)	1:30 pm	Monsanto
4:00 pm	Bus Arrives at Sheraton	4:00 pm	Bus Arrives at Sheraton

**Tour Group B #1**

**Tour Group B #2**

9:45 am	ADM – Grain Export Terminal	9:45 am	Lange-Stegmann Fertilizer Distribution
11:00 am	Lange-Stegmann Fertilizer Distribution	11:15 am	ADM – Grain Export Terminal
12:30 pm	Lunch at LaCledé’s Landing	12:30 pm	Lunch at LaCledé’s Landing
2:00 pm	Melvin Price Lock-and-Dam Museum	2:00 pm	Melvin Price Lock-and-Dam Museum
4:00 pm	Bus Arrives at Sheraton	4:00 pm	Bus Arrives at Sheraton

7:00 pm	2010 Conference Planning Committee Meeting	<i>Salon C</i>
	Evening on Your Own	
	Ideas - St. Louis Cardinals, Muny, Gateway Arch, or Union Station	

**Thursday June 18**

Session Chair: Paul Gorman

7:00 am	Denny Jackson Storytelling Breakfast	Host: Pat Harrington
	Continental Breakfast: <i>City View A</i>	Plated Breakfast: <i>City View B, C</i>
	<b>Sponsored by CHS Inc., St. Paul, Minnesota</b>	

8:25 am	Business Sessions	<i>Breckenridge Salon A, B</i>
8:30 am	<b>Mike Adams</b> – Agri-Talk Radio – “Hot Topics in Agriculture”	
9:15 am	2010 Conference Video Presentation – 2010 Conference Planning Committee - Rick Morgan, Jay Olson, Jim Kurtz	
9:30 am	Business Meetings	NAFBAS: <i>Salon A</i> NFRBMEA: <i>Salon B</i>
11:00 am	Adjourn Conference	

**Post-Conference Activities**

Noon	NFRBMEA Board Meeting	<i>Salon C</i>
1:00 pm	IABME Workshop begins	<i>City View A</i>